

Business Result Intermediate

Student's Book Answer Key

1 | Working life

Working with words

1

Possible answers

positive: glamorous, varied tasks, regular exercise, never dull, the views

negative: uncomfortable conditions, demanding schedule, routine tasks (maintenance / safety checks), lonely, stressful

2

- 1 Ingrid is an NGO worker.
(NGO stands for Non-Governmental Organization and is an organization that is not run by any government, but which may receive funding for certain projects from a government's development fund.) Mansour is an air traffic controller.
- 2 Ingrid likes her work because she sees results and has a sense of achievement. She dislikes it because the bureaucracy and corruption can be depressing. Mansour likes his work because it's challenging and rewarding. He dislikes it because it can be exhausting.

3

Possible answers

Ingrid is helping people in need, so this is similar to being a doctor in some ways. Mansour's job isn't really like being a pilot, although he works with them.

4

- | | | | |
|--------------|---------------|--------------|--------------|
| 1 worthwhile | 4 challenging | 7 routine | 10 stressful |
| 2 dull | 5 fun | 8 depressing | 11 rewarding |
| 3 demanding | 6 glamorous | 9 varied | |

Business communication skills

2

The second listening is more formal for the following reasons: the speakers use titles (*Mr, Dr*); they use more formal phrases, such as *I'm delighted to meet you*.

3

Luc Akele: area manager, in charge of sub-Saharan Africa operations, oversees projects and makes sure money is well spent, reports to main sponsors.

Jo Johansson: deals with fund applications.

Walter Mayer: responsible for medical donations programme, handles inter-government work.

4

1 e, h

2 a, b, g

3 c, d, f

Phrases c, d, and g are slightly more formal. Phrase f is appropriate in both formal and informal situations.

5

1 deal with

3 oversee

5 handle

2 in charge of

4 responsible for

6 involves

Practically speaking

1

Phrase 4 isn't a response to show interest - it is generally used to get more information about the other person.

3

1 A recruitment consultant?

3 So tell me, ...

5 Really?

2 That sounds ...

4 Oh, right.

Language at work

1

Suggested answers

works – a general fact

focus – a general truth about the organization's activity

visit – an action often repeated (used with an adverb of frequency)

2

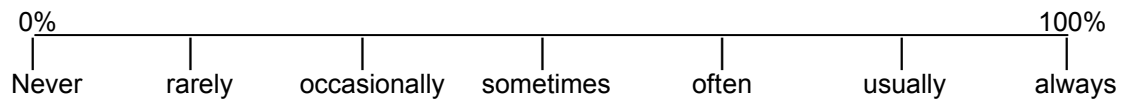
1 Sentence b. Sentence d can also be answered *yes / no*, although 2 is more likely.

2 Sentences a, c, and d.

3 Sentence d is indirect. Check students realize that the verb moves to the end because of the phrase *Can I ask ...?* Ask students for other similar expressions: *I'd like to know ...*, *Could you tell me ...?*, *I was wondering ...*

4 Sentences c and d don't use an auxiliary verb. This is because they are questions where the answer is the subject of the question.

5



6

1 occasionally 2 always 3 rarely 4 sometimes 5 rarely

Case study

Discussion

1

Possible answer

Networking is important for companies as it enables them to establish connections with individuals and other companies, who might become clients or partners. It is also important for individuals, as it may help them progress in their careers.

2

Possible answers

advantages: a fast and efficient form of business networking, a good way to get results, it also sounds fun and means you meet a lot of different people at one event.

disadvantages: it costs money to attend, you may not have enough time to decide whether someone is a useful contact, it could be seen as an unnatural way of meeting people.

3

Possible answers

In theory, international speed networking could work via videoconferencing or webcams in order to avoid the problems of travel. Alternatively, it could be combined as part of a conference event over a few days.